



May 15, 2008

## **Repellex® Announces Acquisition of BrowseBan® Animal Repellent from Kalsec, Inc.**

NILES, Michigan- Repellex USA, Inc. announced today that it has signed a definitive agreement with Kalsec, Inc. – KALAMAZOO, Michigan - to acquire BrowseBan®, an EPA registered pesticide that reduces animal feeding/browsing on fruits and vegetables. Terms of the acquisition have not been disclosed.

This acquisition gives Repellex® access to one of the only browse deterrents that is approved by the US Environmental Protection Agency for use on agricultural crops. BrowseBan® is currently registered for use on more than 15 different crops, making it the most versatile product on the market. The company is already working to expand this list even further.

Wildlife damage to agricultural crops is a serious problem. In a survey conducted by the NASS in 2002 U.S. producers reported field crop losses totaling \$619 Million and damage to vegetables, fruits, and nuts reaching \$146,300 Million. Deer browsing accounts for the largest percentage of those losses. The problem is expected to increase as deer populations continue to rise across the US.

BrowseBan® is a safe and cost effective solution to this growing problem. Its active ingredient is Capsaicin, a natural, highly purified, and highly concentrated extractive of chili peppers. It is extremely hot to the taste. Over 5 years of field trials were conducted to determine its effectiveness as a browse deterrent. BrowseBan® has been proven to significantly increase yield potential and crop quality when added to a regular crop protection schedule. Farm trials on sweet corn showed an astonishing 100% effectiveness with 0% loss from browsing during a 3 year period. Testing on other crops also showed exceptional results.

The transaction is expected to be completed during the 2<sup>nd</sup> Quarter of 2008.

### **About Kalsec, Inc.**

KALSEC® is best known for its production of spice, herb, hop, and vegetable extracts for use in food, beverage, and pharmaceutical applications. Their unique extraction methods are the outgrowth of more than 50 years' experience in basic extraction, refining, and distillation of spice oleoresins, essential oils and natural colors. Their work has generated dozens of trademarked and patented products.

### **About Repellex USA, Inc.**

Dedicated to environmentally safe solutions, Repellex USA, Inc. produces dozens of natural pest control products for both professional and residential consumers. Their core strength is Lawn and Garden for which it offers Repellex® and Natura™ products nationwide. The company is thrilled to introduce BrowseBan® to its product offering so that it may best serve its Agriculture customers.